

Results Driven Interviewing

Overview:

More and more, an organization's success is predicated on being able to put together the right team of people to achieve the organization's goals. People who are driven by results. This workshop gives managers and recruiters the interviewing skills needed to form a winning team with the necessary abilities and compatible work styles.

Focus Areas:

- The Five Phases of an Interview
- Planning the Interview
- Developing Interview Questions
- Closing an Interview Effectively
- Evaluating and Comparing Candidates

OJI – On the Job Impact:

In this highly interactive workshop participants will:

- Learn the ingredients of a successful interview
- Evaluate their own personal communication skills
- Identify the critical skills candidates need to achieve results
- Develop questions that uncover a candidate's likelihood for success

Who will benefit:

Managers and recruiters who interview job candidates and want a systematic approach to finding the best candidates for their organizations. Managers with the responsibility for assembling and managing project teams or task forces also will benefit.